#### **Greenwood Leflore Hospital**

#### 2020 Projection and 2021 Budget (Thousands)

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### Financial Projection - Balance Sheet (Thousands) Greenwood Leflore Hospital September 30, 2021

|   | 9/30/2020<br>Projection |                    | 9/30/2021<br>Budget |                    |
|---|-------------------------|--------------------|---------------------|--------------------|
| Current Assets: Cash and cash equivalents                                 | \$                      | 39,279             | \$                  | 19,312             |
| Investments Assets limited as to use                                      |                         | 122                |                     | 116                |
| Gross accounts receivable  Less: Allowances for bad debt and contractuals |                         | 68,374<br>(59,234) |                     | 74,609<br>(64,636) |
| Net accounts receivable   |                         | 9,139              |                     | 9,973              |
| Inventories   |                         | 2,632              |                     | 2,500              |
| Prepaid expenses and other current assets                                 | -                       | 2,181              |                     | 2,291              |
| Total Current Assets  |                         | 53,353             |                     | 34,191             |
| Assets limited as to use and board designated                             |                         | 13,400             |                     | 13,400             |
| Property and equipment (net)  |                         | 43,492             |                     | 41,331             |
| Other receivables   |                         | 706<br>417         |                     | 741<br>417         |
| Net pension asset Other assets  |                         | 1,307              |                     | 1,347              |
| Total Assets  | \$                      | 112,676            | \$                  | 91,427             |
| Current Liabilities:  |                         |                    |                     |                    |
| Note payable  |                         |                    |                     |                    |
| Current installments of LTD   | \$                      | 1,641              | \$                  | 127                |
| Current portion capital leases  |                         | 1,123              |                     | 966                |
| Accounts payable  |                         | 6,192              |                     | 6,812              |
| Accrued expenses and payroll withholdings                                 |                         | 9,007              |                     | 8,556              |
| Deferred Revenue  |                         | 7,282              |                     | 5,708              |
| Short Term Liability  | -                       | 13,948             |                     | 0_                 |
| Total Current Liabilities   |                         | 39,192             |                     | 22,169             |
| Long-term debt, excluding current installments                            |                         | 2,597              |                     | 1,504              |
| Long-term - Net Pension Liability   |                         | 14,383             |                     | 14,383             |
| Deferred Pension Inflow   |                         | 461                |                     | 461                |
| Total Long-Term Liabilities   |                         | 17,440             |                     | 16,348             |
| Total Liabilities   |                         | 56,632             |                     | 38,517             |
| Fund Balances:  |                         |                    |                     |                    |
| Year to date net revenue  |                         | 1,259              |                     | (3,136)            |
| Unrestricted  |                         | 54,739             |                     | 55,998             |
| Restricted  |                         | 46                 |                     | 48                 |
| Total Fund Balances   |                         | 56,044             |                     | 52,910             |
| Total Liabilities and Fund Balances                                       | \$                      | 112,676            | \$                  | 91,427             |

# Financial Projection - Income Statement (Thousands) Greenwood Leflore Hospital Fiscal Year Ending September 30, 2021

|   | 9/30/2020  | % to           | 9/30/2021  | % to    |
|---|------------|----------------|------------|---------|
|   | Projection | Gross          | Budget     | Gross   |
| Revenue:  |            |                |            |         |
| Gross patient service revenue                       | \$ 315,123 | 100.00%        | \$ 366,905 | 100.00% |
| Less: Contractual adjustments                       | (200,444)  | -63.61%        | (231,132)  | -62.99% |
| Provision for doubtful accounts                     | (18,831)   | -5.98%         | (25,151)   | -6.85%  |
| Net patient service revenue                         | \$ 95,848  | 30.42%         | \$ 110,622 | 30.15%  |
|   |            |                |            |         |
| Other revenue:                                      |            |                |            |         |
| Investment Income from trusted assets               | -          | 0.00%          | -          | 0.00%   |
| Other ***   | 1,152      | 0.37%          | 4,895      | 1.33%   |
| Total other revenue                                 | 1,152      | 0.37%          | 4,895      | 1.33%   |
|   |            |                |            |         |
| Total revenue                                       | 97,000     | 30.78%         | 115,518    | 31.48%  |
| Expenses:   |            |                |            |         |
| Professional care of patients                       | 78,109     | 24.79%         | 81,569     | 22.23%  |
| General and administrative services                 | 15,290     | 4.85%          | 16,615     | 4.53%   |
| Dietary services                                    | 1,262      | 0.40%          | 1,318      | 0.36%   |
| Environmental services and plant operation          | •          | 1.79%          | 5,565      | 1.52%   |
| Employee health and welfare                         | 8,897      | 2.82%          | 9,525      | 2.60%   |
| Depreciation and amortization                       | 5,794      | 1.84%          | 6,161      | 1.68%   |
| Interest  | 155        | 0.05%          | 142        | 0.04%   |
| Total expenses                                      | 115,156    | 36.54%         | 120,893    | 32.95%  |
|   | (40, 450)  | <b>5.70</b> 0/ | (5.070)    | 4 470/  |
| Operating income                                    | (18,156)   | -5.76%         | (5,376)    | -1.47%  |
| Nonoperating gains(losses):                         |            |                |            |         |
| Other Investment Income                             | 749        | 0.24%          | 667        | 0.18%   |
| Other Non_Operating Income                          | 18,665     | 5.92%          | 1,573      | 0.43%   |
| Gain/(Loss) on Disposal of Assets                   | 1          | 0.00%          | -          | 0.00%   |
| Asset Impairment Loss                               | -          | 0.00%          | -          | 0.00%   |
| Equity in net loss of joint ventures                | -          | 0.00%          | -          | 0.00%   |
| Nonoperating gains(losses), net                     | 19,415     | 6.16%          | 2,240      | 0.61%   |
| Devenues and rains in success of                    |            |                |            |         |
| Revenues and gains in excess of expenses and losses | \$ 1,259   | 0.40% (        | \$ 3,136)  | -0.85%  |
|   |            |                | - 10       |         |
| *** Includes Ryan White Grant Revenue               | 477        |                | 543        |         |
| ***BMSF Breast Cancer Grant                         | 54         |                | 312        |         |

### Financial Projection - Cash Flow (Thosands) Greenwood Leflore Hospital Fiscal Year Ending September 30, 2021

|   | <br>9/30/2020<br>Projection | 9/30/2021<br>Budget |  |
|---|-----------------------------|---------------------|--|
| Cash flows from operating activities:                         |                             |                     |  |
| Net income (loss)   | \$<br>1,259 (\$             | 3,136)              |  |
| Adjustments to reconcile operating income to                  |                             |                     |  |
| net cash provided by operating activities:                    |                             |                     |  |
| Depreciation and amortization                                 | 5,794                       | 6,161               |  |
| Provision for Doubtful Accounts                               | 18,831                      | 25,151              |  |
| Gain on sale of assets  | (1)                         | -                   |  |
| Changes in operating assets and liabilities:                  |                             |                     |  |
| (Increase)decrease in patient a/r net of contractuals         | (15,536)                    | (25,985)            |  |
| (Increase)decrease in other current assets                    | (239)                       | 23                  |  |
| (Increase)decrease in other receivables                       | 1,210                       | (35)                |  |
| Increase(decrease) in accounts payable and                    |                             | , ,                 |  |
| accrued expenses  | (216)                       | 169                 |  |
| (Decrease)/Increase in deferred revenue                       | 7,282                       | (1,573)             |  |
| (Decrease)/Increase short term liability                      | 13,948                      | (13,948)            |  |
| Increase(decrease) in net pension asset                       | ,<br>-                      | -                   |  |
| Net cash provided (used) by operating activities              | 32,331                      | (13,173)            |  |
| Cash flows from investing activities:                         |                             |                     |  |
| Capital expenditures  | (6,200)                     | (4,000)             |  |
| Proceeds from sale of equipment                               | ` 1                         | -                   |  |
| Investment in Certificate of Deposits                         | -                           | -                   |  |
| (Increase)decrease in assets limited as to use                | 31                          | 6                   |  |
| Net (increase)decrease in other assets                        | <del>-</del>                | (39)                |  |
| Net cash provided (used) by investing activities              | (6,168)                     | (4,033)             |  |
| Cash flows from capital and related financing activities:     |                             |                     |  |
| Proceeds(repayment) from(of) of notes payable                 | -                           | -                   |  |
| Net (repayment)proceeds from long-term debt or capital leases | 2,245                       | (2,763)             |  |
| Net payments from endowments                                  | (0)                         | 2                   |  |
|   |                             |                     |  |
| Net cash provided (used) by financing activities              | 2,244                       | (2,761)             |  |
| Net increase(decrease) in cash and cash equivalents           | 28,407                      | (19,968)            |  |
| Cash and cash equivalents at the beginning of the year        | 10,872                      | 39,279              |  |
| Cash and cash equivalents at the end of the year              | \$<br>39,279 \$             | 19,312              |  |

# Financial Projection - Revenue Detail (Thousands) Greenwood Leflore Hospital Fiscal Year Ending September 30, 2021

|   | 9/30/2020 |            | !  | 9/30/2021 |  |
|---|-----------|------------|----|-----------|--|
|   | F         | Projection |    | Budget    |  |
| Routine service   | \$        | 26,033     | \$ | 27,074    |  |
| Intensive care  |           | 5,755      |    | 5,422     |  |
| Newborn nursery   |           | 641        |    | 691       |  |
| Leflore Rehabilitation                                  |           | 5,238      |    | 5,726     |  |
| Operating room  |           | 25,537     |    | 34,147    |  |
| Recovery Room   |           | 3,452      |    | 5,076     |  |
| Labor and delivery                                      |           | 1,996      |    | 2,026     |  |
| Endoscopy lab   |           | 6,145      |    | 7,320     |  |
| Medical and surgical supplies                           |           | 8,982      |    | 9,487     |  |
| Emergency department                                    |           | 31,806     |    | 37,486    |  |
| Laboratory  |           | 34,776     |    | 38,652    |  |
| Radiology   |           | 55,864     |    | 66,708    |  |
| Pharmacy  |           | 28,588     |    | 31,199    |  |
| Anesthesiology  |           | 7,857      |    | 10,068    |  |
| Cardiopulmonary   |           | 22,163     |    | 23,142    |  |
| Physical therapy  |           | 6,382      |    | 7,391     |  |
| Wound Care/Hyperbarics                                  |           | 3,336      |    | 3,813     |  |
| Pain Clinic   |           | 2,320      |    | 3,761     |  |
| Sleep lab   |           | 658        |    | 1,076     |  |
| Cancer Center   |           | 5,501      |    | 5,959     |  |
| Clinical Trials   |           | 49         |    | 68        |  |
| Hospitialist  |           | 2,639      |    | 2,858     |  |
| HIV/Ryan White Grant                                    |           | 70         |    | 93        |  |
| Clinics   |           | 29,335     |    | 37,662    |  |
|   | \$        | 315,123    | \$ | 366,905   |  |
| Grant Revenue not included in Patient<br>Revenue Detail |           |            |    |           |  |
| ***Ryan White Grant Revenue                             |           | 477        |    | 543       |  |
| ***BMSF Breast Cancer Grant                             |           | 54         |    | 312       |  |
|   |           | 531        |    | 855       |  |

# Financial Projection - Expense Detail (Thousands) Greenwood Leflore Hospital Fiscal Year Ending September 30, 2021

|   | 9/30/2020<br>Projection |             |    | 9/30/2021<br>Budget |
|---|-------------------------|-------------|----|---------------------|
| Professional care of patients:              |                         | i rejection |    | Baagot              |
| Routine service                             | \$                      | 10,390      | \$ | 10,481              |
| Intensive care                              | ,                       | 2,194       | •  | 2,326               |
| Newborn nursery                             |                         | 415         |    | 469                 |
| Leflore Rehabilitation                      |                         | 1,437       |    | 1,517               |
| Operating room                              |                         | 7,654       |    | 8,668               |
| Recovery Room                               |                         | 176         |    | 209                 |
| Labor and delivery                          |                         | 1,735       |    | 1,538               |
| Endoscopy lab                               |                         | 816         |    | 938                 |
| Medical and surgical supplies               |                         | 455         |    | 533                 |
| Emergency department                        |                         | 7,745       |    | 8,067               |
| Laboratory                                  |                         | 5,310       |    | 5,492               |
| Radiology                                   |                         | 4,528       |    | 4,789               |
| Pharmacy                                    |                         | 4,654       |    | 4,571               |
| Anesthesiology                              |                         | 1,527       |    | 1,576               |
| Cardiopulmonary                             |                         | 1,747       |    | 1,806               |
| Physical therapy                            |                         | 2,341       |    | 2,588               |
| Wound Care/Hyperbarics                      |                         | 579         |    | 653                 |
| Pain Clinic                                 |                         | 788         |    | 847                 |
| Sleep lab                                   |                         | 193         |    | 250                 |
| Cancer Center                               |                         | 1,336       |    | 1,337               |
| Clinical Trials                             |                         | 31          |    | 3                   |
| Stroke Center                               |                         | 2           |    | 31                  |
| Hospitialist                                |                         | 2,682       |    | 2,806               |
| Ryan White Grant                            |                         | 485         |    | 609                 |
| Clinics                                     |                         | 18,890      |    | 19,464              |
|   |                         | 78,109      |    | 81,569              |
| Other departments:                          |                         |             |    |                     |
| General and administrative                  |                         | 15,290      |    | 16,615              |
| Dietary services                            |                         | 1,262       |    | 1,318               |
| Environmental services and plant operations |                         | 5,649       |    | 5,565               |
| Employee health and welfare                 |                         | 8,897       |    | 9,525               |
|   | \$                      | 109,207     | \$ | 114,591             |